



30 School St.
Tilton, NH 03276
(603) 286-4342
tiltonschool.org

Director of Annual Giving

(Exempt- Full-time, Year- Round)

Tilton School seeks a Director of Annual Giving who will focus on building a year-round fundraising plan for the Tilton Fund, the foundation of the school's fundraising initiatives. The fundraising plan will include goals, strategies, and programming that aim to build and engage our donor base. Through a variety of means, this individual will identify, cultivate, and steward meaningful relationships with established and potential donors, seeking and securing gifts for the Tilton Fund, as well as identifying potential campaigns and planned giving prospects, under the supervision of the Director of Advancement.

This position will participate in the identification, cultivation, solicitation and stewardship of all constituent groups, which will include some travel, and attendance to provide support for special events on and off campus.

Preference will be given to candidates who demonstrate:

- Team- Orientated with a Spirit of Service
- Strong interpersonal, oral and written communication skills;
- Strong desire to continually improve as an individual;
- Flexibility in rapidly changing situations, with the ability to make timely decisions;
- High level of integrity and humility;
- Raiser's Edge database experience;
- 3-5 years' experience in a development office, Boarding School experience preferred;
- Experience working with volunteers;
- Proven experience managing a caseload of potential major gift level prospects;

Interested applicants should send a cover letter, resume and contact information for three references to: employment@tiltonschool.org.

At Tilton School, all persons shall have the opportunity to be considered for employment without regard for race, religion, natural origin or ancestry, citizenship, age, disability, marital status, sex, sexual orientation, or any other category protected by state or federal law. The School does not discriminate on the basis of race, religion, national or ethnic origin, citizenship, age, disability, marital status, sex, sexual orientation, or any other category protected by state or federal law in the administration of employment practices or procedures, promotion, or application of employee policies and benefits.

For more information about Tilton School, please visit our [website](#).